



**CORPTEC**  
TECHNOLOGY PARTNERS

**Corptec Technology Partners**

# Capability Statement

**Consulting | Technology | Managed Services**

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## Who we are

Corptec collaborates with businesses to use technology to manage and transform their operations. Our mission is to unlock human potential via technology for an inclusive and sustainable future, serves as its compass each day.

We focus to deliver the best end-to-end information technology solutions with a diverse workforce constituting multi-domain IT expertise, a dominant presence in locations throughout Australia and New Zealand, and a worldwide presence in India, Turkey, and the US.

6

Technology Partnerships

50

Happy Customers

80

Technology Consultants

4

Global Locations

# People Process Technology



Technology Inspired | Solution Driven | Exceptional People

# Corptec Capability Puzzle

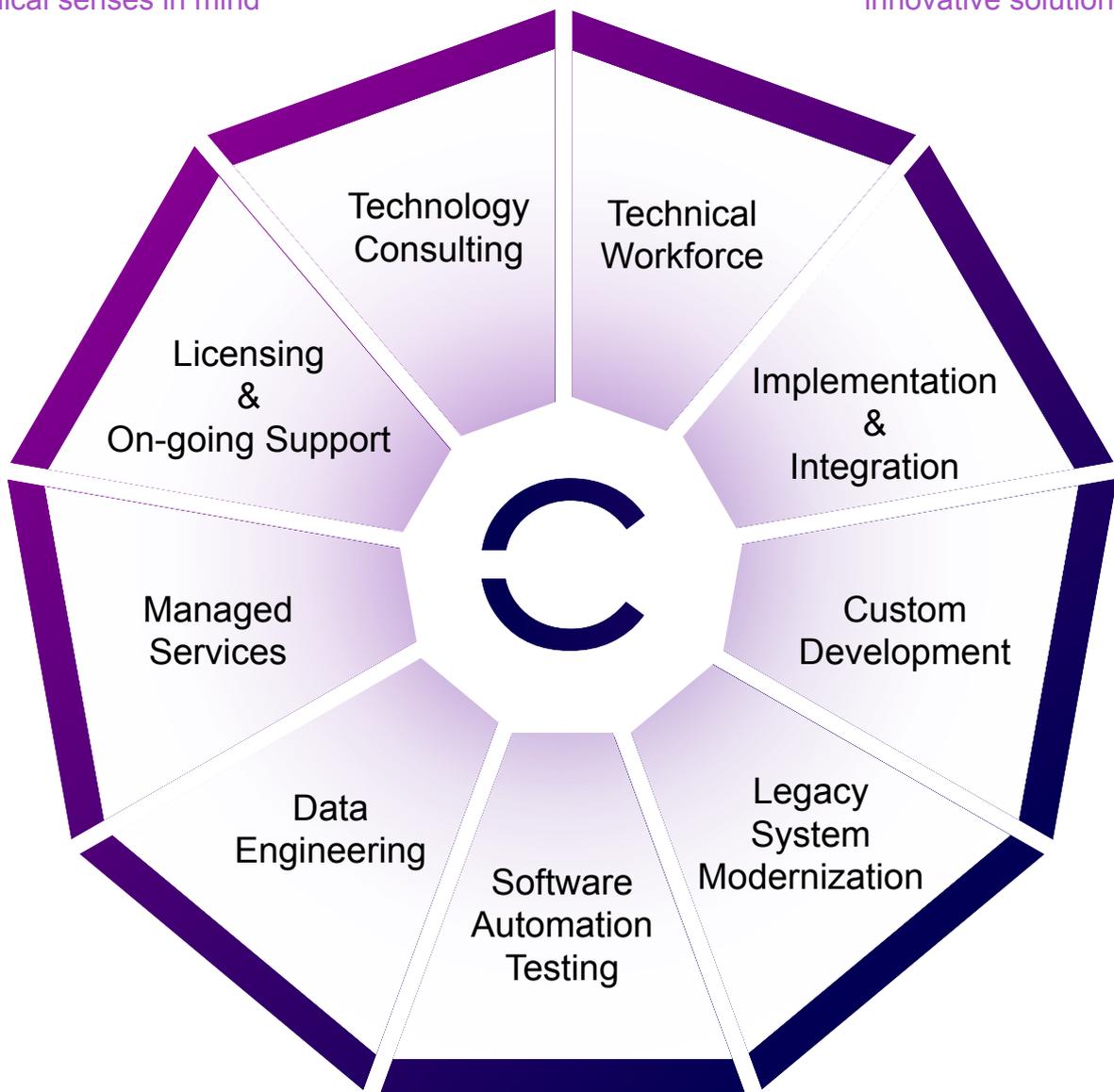
We take pride in scaling rapidly to deliver, yet are small enough to really care, for both our clients and our team. Our reputation for excellence and delivery is a direct reflection of our people. It is our ongoing objective to win our clients' trust as we work to carve out a place for ourselves at the forefront

## People

technical senses in mind

## Technology

innovative solutions for future



## Process

designed for your success

# Technical Workforce

With the world of work changing, organizations need the best people on their side. We work with you to attract, engage, and retain the talent needed to win in this rapidly changing talent marketplace. Whether you are looking for IT executives, senior managers or junior-level staff, we have an experienced and expertised resource bank to match you with the perfect candidate

## What We Offer



**Agile Recruiting:** We have incorporated agility into our recruitment process, this enables us to shorten our hiring cycle and always stay ahead of the curve



**Data-based Insights:** Corptec facilitates psychometric, fact-based, assessment insights and has the ability to evidentially measure potential



**Legal Compliance:** Our deep relationships are blended with proven legal protection to help our client by maintaining intense confidentiality about your business requirements and data security



**Competitive Rates:** Leveraging on its proven onshore and offshore models and a diverse workforce, Corptec offers a high-value and cost-effective partnering option to its clients.

## Why Choose Us

30+

30+ happy clients appreciate our higher client engagement with dedicated account managers, regular feedback, and seamless communication during the hiring process

75%

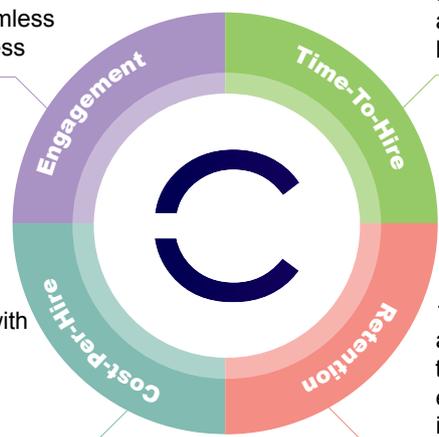
75% reduction in hiring time with our robust and agile recruitment process, we have an assessed and updated floating resource bank of more than 600 technical candidates

60%

60% lower cost per talent acquisition with our inclusive culture, job market benchmarking and negotiation skills of consultants

120+

120+ employees have defined, contributed and lived by our company value for more than 3 years now. We recognise and respect every employee in our company and embed it in every aspect of our culture



## Engagement Options

### Fully Remote

Hire Top-tier talent with high flexibility without location being a factor

### Team Incubation

Leverage our incubation team as your reserve bench, pull people to join any project or sprint at any time you need

### Contract/Permanent

Add on temporary contracted employees as your project go, convert to permanent when needed

### Hybrid Option

Need a bit extra? We work with you to discuss your goals and needs, and will configure a solution for your system to meet those need

# Custom Application Development & Integration

Our ability to deliver custom application development projects on schedule and under budget is well-established. Our development team can thus absolutely assist if you require a specialized solution, add-on, or integration to unlock the full potential of your enterprise systems

Back End	    
Front End	    
Data Engineering	   
Mobile Development	  
Cloud Development	  
API Integration	 
Innovations	 

## What We Offer



### Custom Software Development

We offer customized software development services to businesses of all sizes, assisting them in solving complex challenges with reliable and quick technological solutions



### On-demand Software Developers

For ease of scalability, shortened time-to-market, and improved ROI, we provide on-demand software developers working with a range of technologies. Create a team from scratch or easily scale an existing one



### Modernization & Migration Services

Modernize your outdated software and make use of cloud computing to increase ROI and save ongoing administration and maintenance costs



### API Integration

We enable SaaS providers to integrate their services with clients' services by creating dedicated APIs for web services. nonetheless, we also develop API for usage internally

# Technology Consulting

Our alliances with top technology partners like Atlassian, Salesforce, HubSpot, Microsoft and HCL Software, boost our services and business solutions. Together with alliance partners, Corptec provides business solutions to our clients' technological and business issues. As we build tools and techniques to hasten the effective deployment of solutions while lowering risk, we also address unique customer demands

## Atlassian Consulting:

Our consultants have been using and advising on Atlassian product suites for over a decade. We are passionate, experienced, and certified to deliver solutions and services that help organizations get more out of Atlassian products at an apex pace. We specialize in Jira Service Management, Cloud Migration, and the implementation of the SAFe Agile framework with Jira



## Salesforce Consulting:

Minimise adoption time, enhance efficiency, and reduce go-to-market time with our customized Salesforce implementations, Salesforce consulting, third-party integrations, custom development, and training. We have deep expertise spanning the entire Salesforce platform, including Sales Cloud, Service Cloud, Marketing Cloud, and more



## HubSpot Consulting:

Using the HubSpot platform, we provide solutions to increase your level of Marketing automation as well as deliver strategic consultancy across sales, service, and business operations - and we do it all whilst trying to strike a balance between professionalism and being human



Savings on Licensing Cost

Faster Time-to-Value

Persistent Support

Improved Efficiency

# Test Automation

Corptec and Opkey have partnered up to help advance automated testing innovation for enterprise applications like Oracle, SAP, Salesforce, Workday, and 12 other renowned ERPs and 150+ technologies with a no-code test automation platform

## Key Features

1

### One-click Test Creation

With over 30,000 pre-built test cases, immediately increase your test coverage with one click; no software developer required

2

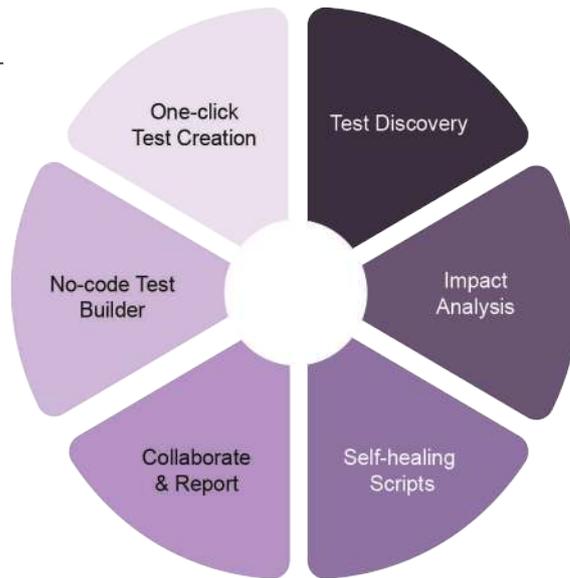
### No-code Test Builder

Our drag-and-drop interface empowers any employee to build complex tests without code

3

### Collaborate & Report

Communicate with colleagues on broken tests directly on Opkey's platform, and automatically generate reports



4

### Test Discovery

Opkey's test automation tool mines your process logs to instantly discover the tests you've been running, and identifies gaps in coverage

5

### Impact Analysis

Get proactive alerts on what tests will be impacted before changes are pushed into production

6

### Self-healing Scripts

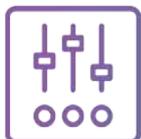
Opkey's self-healing technology ensures that when your apps change, your tests won't break



### Automate Quarterly Updates

Opkey customers are certifying updates in just 3 days, with optimal test coverage

Free your QA teams and business users from long, manual testing cycles, and keep them focused on business priorities



### Streamline Migrations

Automate test creation, regression testing, and user acceptance testing during migrations

Speed up ERP migrations by months and reduce costs by 40%



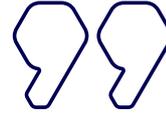
### Simplify Business-as-usual Testing

Trigger tests with every application change, and eliminate downtime risk with our automation testing platform

Send results to the right stakeholders that let you know when changes are ready to push to production.



# Case Studies & Testimonials



## SAFe Implementation Using JIRA & BigPicture - DJCS

The Department of Justice & Community Safety was struggling to implement a coherent SAFe issue hierarchy within their NextGen Jira. This caused confusion across teams and severely hindered reporting capabilities. Corptec addressed this by delivering a clear SAFe issue hierarchy, with distinctions on Business vs Enabler issue types. Additionally, Corptec provided numerous metrics to aid with reporting utilizing the capabilities of Jira & BigPicture



Justice and Community Safety

## WebSphere Solution Architect - TheJustGroup

We supported our client in finding an architect for IBM WebSphere solutions to oversee their digital transformation. The candidate pool for this search was limited because of the specialized competence needed for the position. Our consultants conducted research, compiled a list of 25+ experienced applicants in the WebSphere area, and shortlisted profiles who had prior experience managing transformation projects. Due to the talent pool, we had created, the client had the ability to choose the profiles that not only exactly matched their requirements but also hire senior candidates to facilitate their transformation in a niche technology space

THE **JUST** GROUP

## What Our **CLIENTS SAY** About Us



### JAZZ MURGIC

KNOWLEDGE & COMPLIANCE MANAGER -- WALKER



"We engaged Biret and the team at Corptec for their knowledge of the JIRA/Atlassian product. The service and support we received had no limits. The project team worked cohesively to achieve a product that suited the business, considered Atlassian best practice and was aesthetically pleasing. We look forward to working with the team again. "

### GIANNI ZAGAME

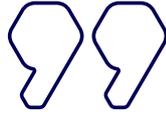
OPERATION MANAGER -- APSO



"Nothing was too hard for the team. Their ability to explain items at both a technical and basic level was perfect for our team. Our CRM set up wouldn't have been nearly as simple if it wasn't for their help. "



# Our Clients



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